

Why Work With Mike? Testimonials

“Mike and I have been working on international growth projects and his ability to juggle multiple projects is unlike any I’ve seen before. Mike’s made a dramatic impact on our top line, productivity and our consulting process rigour. His ability to interact at the strategic level with clients in India and Europe has been specifically helpful for us in building a strong India-UK-Europe practice.”

“Mike is an insightful, clear thinking individual with wide experience of the technology market, trends and business drivers. He sees the bigger picture and recognises business synergies that can deliver real mutual benefit, and is excellent at brokering corporate development connections and the right executive level connections. I’ve enjoyed my engagements with Mike – he is pragmatic, operates with integrity and fun to work with.”

“I’ve had the privilege of working with Mike, and it’s clear why he’s a standout leader. Mike is both genuine and personable—someone who immediately earns trust and respect across teams and partners alike. He’s a true strategic thinker with a sharp business mind, able to connect big-picture vision with practical execution. His ability to identify opportunities, align stakeholders, and drive results makes him an invaluable asset in any boardroom or business environment. Simply put, Mike knows how to unlock potential—in people, partnerships, and organizations.”

“I have been working with Mike on our strategic growth plans and proposition. His input and insight have been very helpful in defining and developing our approach. He is professional and personable plus pragmatic and diplomatic in his approach. I strongly recommend him in a range of board advisory positions, especially strategic, mergers and acquisitions.”

“I had the pleasure to work with Mike when we were looking for a new owner of our business. He showed great knowledge and was thorough and professional at all times. His understanding of the business critical items was vital in the process. Mike was easy to work with, reliable and I felt I could trust his advises at all times. A really good advisor!”

“Mike ran the team that provided the business solutions that were sold by my company. He and the team provided a very high level of service and always responded in a professional manner.”

“I absolutely recommend Mike as a trusted strategic advisor. He guided me expertly through every stage of my startup journey—from choosing the right UK entity structure and navigating regulatory requirements to brainstorming exit strategies. Mike’s hands-on approach, quick thinking, and out-of-the-box perspective make him an invaluable partner for any board.”

“I have been privileged to work with Mike on various commercial and M&A projects. He is results-driven, extremely personable, and has a great aptitude to solving business problems in a practical way. He has proven to be a crucial component to the strategic development of many different types of businesses and he has my highest recommendation.”

“Mike and I worked closely together while du was in the process of selecting an Audio Conferencing solution. Mike is a highly knowledgeable individual in the realm of Conferencing and was very professional in dealing with all the different groups within du. What makes Mike stand out from other sales people, is that Mike always had the best interest for du, and was constantly trying to find ways to make the best possible deal for du which was very much appreciated by our management team. It really shows that he is willing to go above and beyond to help his customers succeed.”

“I have supported Michael with the online component of his intrapreneurial project needs, I found him to be outstanding at identifying new business opportunities and expanding our traditional client offering throughout EMEIA using his commercial experience, professionalism and drive. It's no wonder he always wins Chairman's Club! It was a great pleasure to work with him.”

"Mike has a rare blend of technical & business acumen which enables him to spot an opportunity in the market and execute it profitably. He strongly believes in "Execution is the missing link between aspirations and Results ".We worked together to setup a new line of business within Tata Communications and i found him to be very knowledgeable and competent. He was able to adapt to the Indian culture well and deliver in a multinational market. He was always full of ideas and as they say "You want to put your best people on opportunities and not problems". For PGS, Mike fits the bill."

"Mike has worked with me identifying ways in which my large global clients can improve productivity, performance and profits, he is perceptive, creative and entrepreneurial and can offer significant insight at a strategic level helping multinational organisations to optimise sales, partnerships and emerging markets. "

"I caught up with Mike Bradley from InsureScaleUp for a Strategic Sanity Check Session. It was a great way to reflect on the direction of Yokahu and make sure we were focussed on the key priorities and opportunities. Anyone who wants to know more about the session or the InsureScaleUp Community should reach out to Mike!"

"Mike and I first worked together on a prospective M&A transaction a few years ago. We've since worked together on several strategic and international development projects. Mike is professional, perceptive and pleasant, I'm sure we'll continue to work together for many years to come. "

"Mike's natural enthusiasm and can do attitude is really infectious and it has been a pleasure working alongside him on a variety of projects where he demonstrates both a deep domain expertise and an ability to create the right solutions. The phrase "client-focused" really was written for him!"

"Having met Mike at a local business event I continue to be impressed with his advice and general good guy demeanour. Mike is an interested listener and is quick to connect dots that others might not see and, with some proven business models in his back pocket, he has proved a positive sounding board for business ideas and growth plans. Mike is well connected and has opened some constructive conversations for me and my business that look to an exciting future."

"Last week Mike conducted a Strategic Sanity Check Review on my Company. It was a complete eye opener. The formal process covered all of the key aspects associated with developing and growing a Company, and we have already initiated a number of the recommendations. Mike was totally professional, knowledgeable and focussed immediately on key issues."

"Mike is someone who gets results. In dealing with business partners he is able to balance long term strategic thinking with the need to achieve commercial success in the short term. He gets on with people very well and always gives 100%."

"Mike is an energetic and action-orientated professional. He works comfortably at C-level, understands the concerns and objectives of executives. He is fearless in open doors at the most senior level, conducts himself credibly and converses convincingly in both formal and informal situations. I am sure we'll be in contact for many years in the future."

"Mike is an extremely engaging and quick-witted person. He sees problems as opportunities and approaches them with very fresh thinking. He's very dynamic and acts so swiftly on ideas, the grass seeds don't even have time to get settled in the soil let alone grow under his feet! If you want to get something done, don't hesitate to call Mike."

"A quick note of thanks. The doors you have pointed me towards have moved us into a strong place, and we're on a hyper-scaling programme with a major global IT vendor. As a result I'm optimistic in a visionary way, and will keep you posted on what looks to be a busy and exciting few months. I am sure we'll be working together again strategically in the future as we continue on our growth trajectory."

"Mike is a fantastic strategist. Combining his clear analytical thinking with experience, he offers novel strategic insights. His creative approach at designing strategy is a superb way to hone actions and priorities for companies seeking to optimise and accelerate their growth. It is a delight to work with him!"

"I'm very pleased to recommend Mike based on my experience working with him for some years. Mike has both a holistic strategic perspective as a practical way of doing things. Mike is open and shares both knowledge and experiences."

"Mike is the ultimate introducer of new and exciting opportunities, his manner is professional and the ScaleUpArena has been very useful in the lock down, mixing business and social interaction we have all been missing."

"Having been introduced to Mike by a Client of mine, I quickly realised that we had similar backgrounds coming from technology related businesses. Mike's experience in all things "Business Growth" encouraged me to join his expert panel at ScaleUpArena. Mike is what I would call a business all-rounder which means he can use his expertise to solve most business issues - and if for some reason it's outside his scope, he knows someone who can."

"Mike has been fab! Mike has spent time with me 1-1 going through the Strategic Sanity Check Review. I have recently set up an Architect's practice in Dorset and together we have identified the priorities of the business, areas of greatest impact and pragmatic steps to achieving this. Mike is personable, easy to talk with, has a wealth of experience and ideas to help launch and structure a business. I would highly recommend a 1-1 consultation with Mike to make sure you are resourcing your time, energy and money efficiently. Thanks for your help Mike!"

"Mike is a hard working and trustworthy peer to work alongside, always ready to roll his sleeves up to contribute to the cause but equally adept at taking a step back and considering the strategic path to success. Mike will be an asset to any business that is looking to build out it's partner business and Mike is the person that can set the structure and bring in the returns."

"Over the years I have worked with and known Mike, I have always found him to be a passionate and engaging person. Full of knowledge and expertise gained over time. Mike is a very personable individual and relates well to all sorts of different levels of people in organisations both large and small. I have no hesitation in recommending Mike."

"I'm very pleased to recommend Mike based on my experience working with him for some years. Mike has both a holistic strategic perspective as a practical way of doing things. Mike is open and shares both knowledge and experiences."

"Mike is a brilliant sounding-board for your business plan and can help you to reflect on your USPs, understand your sales strategy and define your sales channels. He has an amazing understanding of the B2B market. Thanks Mike!"

"It has been really a pleasure working with Mike; he is oriented to solutions, he is looking to get results and he is definitely a leader. The team he was working with was great; all people had motivation and we've been able to reach our goals, always. I hope I can work again with him in the future, and I'm sure he will reach his goals."

"Mike produced outstanding new business results working with Orange in Northern Europe, impressively managing to overcome many complexities in each individual country and account."

"Mike takes a methodical and focused approach to his work and the people involved. I have worked with Mike as a colleague in the past and more recently as a business partner. Good guy to have on side with a broad understanding of technology and channels."

"Mike drive, enthusiasm and knowledge were of great value and his attention to detail drove the business unit ahead strongly. His successful subsequent career is no surprise and the fact we remain in touch highlights my respect for his abilities."

"Mike is one of those rare individuals who not only aspires to greatness but inspires greatness in others. Whilst working with Mike at Landis Business Partners I observed his outstanding ability to grasp the nettle even in the most difficult of situations, staying focused on solutions and delivering results. I would say that he is one of the most skilled business minds in his niche - bringing leadership, innovation and execution to guarantee the success of his clients. His continued and deserved success is as a result of hard work combined with a belief in continuous learning. I would have no hesitation in recommending Mike as a highly effective innovator of driving business growth."

"Mike has with a proven track record of building and cementing key client relationships and having worked closely with him on various mandates I have found him to be a consummate professional. I can personally vouch for his gravitas and integrity and I believe that he is able to bring expertise, leadership and consistency to his projects. I look forward to working with him now and in the years ahead."

"Mike rapidly grasped the concepts and commercial potential of our work in the fields of next generation networks and multimedia platforms. He was able to effectively present, promote and engage partners and prospects for these market transforming technologies. He has been instrumental in engaging some of the world's leading technology players in adopting new multimedia platforms and network models. Mike is a creative, man-of-action who makes a positive difference within an organisation."

"Mike is a highly intelligent professional businessman. He is an ideas man who can see an opportunity and quickly implement a plan on how it can be done. He is effective at all levels and is clearly an achiever and above all a Team player. Mike is very motivated and driven personality who understands the cost effective ways of making things happen within business. He achieves this with his enthusiasm, up to date knowledge of technology and his clear vision to succeed. I have no hesitation in recommending his services."

"Mike is a business strategist with a very clear vision of the opportunities that the business owner himself cannot see because he is too close. Mike is not afraid to 'get his hands dirty'; as a non-exec he gets stuck in and continually develops great ideas that can turn a business round and really get things moving. His approach is incredibly positive and he has amazed me with his understanding of my business and what it needed to succeed - and, yes, he came up with the answers so we are on the up and up. I thoroughly recommend Mike Bradley to any business that needs a shot in the arm and putting on course for a brighter future."

"Mike is an experienced and highly capable strategic sales and marketing director. Working with him in the development of my own firm's sales strategy, Mike has proved invaluable in terms of insight, focus and a refreshingly modern approach. He is very well versed in the latest software and technology forums available. I am happy to commend Mike, both in relation to business development consultancy and indeed his M&A business venture where I am actively looking for introductions to Mike and his team."

"Mike is a hard working strategic thinker; with the entrepreneurial spirit to be successful as part of large organisation or running is his own business."

"As a business partner Mike has been a pleasure to work with it and his indepth business experience and knowledge has been vital in helping me develop my own business."

"I worked with Mike bringing to life a Premiere service in the Eircom portfolio. Mike's experience, drive and approach was instrumental in the success of the project. His approach showed an understanding of the new partner, eircom, the end customer to whom we are selling and the product. I was impressed by Mike and am very glad to recommend him."

"It was a pleasure to work with Mike while he was Sales Director of Landis UK. Mike is gifted for finding the right thing to do to boost sales by managing his team on the right way. Mike also has a great vision on the market, he's always interested in discovering new technologies. It was a real pleasure to work with Mike : Efficiency, Reliability."

"Working with Mike at Landis was a breath of fresh air. Mike had a vision and a real passion to develop business relationships with customers and partners. Mike was also a great manager and new his staff very well. I am still in contact with Mike and am sure our relationship will continue to grow."

"Worked with Mike on a number of projects. He is a dilligent man manager and a salesman. A powerful combination!"